# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**Date of Report: August 10, 2009** (Date of earliest event reported)

# CLEARFIELD, INC.

(Exact Name of Registrant as Specified in Charter)

### Minnesota

(State or Other Jurisdiction of Incorporation)

**0-16106** (Commission File No.)

41-1347235

(IRS Employer Identification No.)

**5480 Nathan Lane North, Suite 120, Plymouth, MN 55442** (Address of Principal Executive Offices)(Zip Code)

(763) 476-6866

(Registrant's Telephone Number, Including Area Code)

#### Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Items under Sections 1 and 3 though 8 are not applicable and therefore omitted.

### Item 2.02 Results of Operations and Financial Condition.

On August 10, 2009, Clearfield, Inc. issued a press release announcing the results of the third quarter of its fiscal year 2009 ended June 30, 2009, which is furnished as Exhibit 99.1 to this Form 8-K.

#### Item 9.01 Financial Statements and Exhibits.

Exhibit No. Description
99.1 Press release dated August 10, 2009

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CLEARFIELD, INC.

Dated: August 10, 2009 By: /s/ Cheryl Beranek

Cheryl Beranek, Chief Executive Officer

### Clearfield, Inc. Accelerates Momentum in Third Quarter of FY 09

### **Revenue Gains and Gross Profit Improvement**

### Result in Increase in Operating Income Over Prior Year Period

MINNEAPOLIS--(BUSINESS WIRE)--August 10, 2009--Clearfield, Inc. (NASDAQ: CLFD):

Net Sales:
 \$7.2M in third quarter of FY 2009 Up 16% from previous year period
 Gross Profit:
 \$2.7M in third quarter of FY 2009 Up 27% from previous year period
 Gross Margin:
 Income from Operations:
 Net income per share:
 \$7.2M in third quarter of FY 2009 Up from 34.2% in previous year period
 Income from Operations:
 \$542K in third quarter of FY 2009 Up from \$0.2 in previous year period
 Net income per share:
 \$0.05 for third quarter of FY 2009 Up from \$0.2 in previous year period

Clearfield, Inc. (NASDAQ: CLFD) today announced results for the third fiscal quarter of 2009 which ended June 30, 2009. Revenue for the current quarter was \$7,160,000 in comparison to \$6,165,000 for the third quarter of 2008, an increase of 16 percent. Gross profit for the third quarter of 2009 was \$2,684,000 in comparison to \$2,108,000 for the prior year period, an increase of 27 percent. The Company reported net income of \$587,000 or \$.05 per share for the third quarter of 2009 compared to \$249,000 or \$.02 per share for the prior year period.

For the three quarters of fiscal 2009 ending June 30, 2009, net sales increased 12% to \$18,326,000. Operating income improved to \$880,000, an increase of 212% over the previous year. Net income improved to \$936,000 or \$.08 per share, an increase of 23% from the previous year.

#### Third Quarter Fiscal 2009 Results

Net sales totaled \$7,160,000 for the third quarter of fiscal 2009, compared to \$6,165,000 for the third quarter of fiscal 2008 and \$5,233,000 for the second quarter of fiscal 2009. The significant increase was the result of strong acceptance of the FieldSmart<sup>TM</sup> product line throughout independent telephone market. Revenue was heavily influenced by sales to a single distributor in the eastern region of the U.S.

Third quarter margins improved more than three percentage points to 37.4%, up from 34.2% in the same quarter of last year and up from 34.7% in the previous quarter of this fiscal year. This improvement was the result of increasing volume as well as product mix weighted toward the FieldSmart architecture. Manufacturing efficiencies and sourcing strategies continue to bear fruit as evidenced by the lower cost of goods.

Operating expenses were \$2,142,000, compared to \$1,898,000 in the same quarter 2008, an increase of 13% and up from \$1,690,000 in the previous quarter of this fiscal year. Increased expenses include an investment in engineering personnel and development resources aimed at continued and rapid product introductions throughout the rest of this fiscal year and into 2010. Additional expenses were also recorded in Selling, General & Administrative due to increased performance-based compensation programs consistent with the company compensation policy.

Operating income improved to \$542,000, an increase of 158% over the previous year.

Net income improved to \$587,000, an increase of 136% from the previous year. The company recognized a one-time gain of \$43,000 due to a default on the lease by the party currently renting the company's excess manufacturing plant in Aberdeen, S.D. In prior quarters, the Company had generated rental income from this facility.

#### Impact of Net Operating Loss Carry Forwards

The Company through outside experts completed a study relating to its net operating loss carryforwards and determined that there is no limitation on their use.

Moving forward, the Company's results of operations may be impacted by the effect of certain accounting matters, including the annual evaluation of goodwill for impairment and annual review of the valuation allowance recorded against its deferred tax assets consisting primarily of net operating loss carryforwards.

#### Comments on Operations

"Clearfield's FieldSmart<sup>TM</sup> product offering is the only fiber management platform in the industry that is built on a consistent architecture for the inside plant, outside plant and access networks," explains Cheryl Beranek, president & CEO of Clearfield. "Our strong performance this quarter is evidence that our target customer groups are recognizing the cost savings potential of our architecture."

"Economic factors continue to hamper our growth, as many projects are slow or are remaining in a pilot stage," continued Beranek. "The summer build season is a positive influence, but questions surrounding the American Recovery and Reinvestment Act continue to have a delay-effect on our market. We remain optimistic, but also realistic as program funding will not be readily available to our clients until late this year or early in 2010."

"We remain committed to profitable growth within our industry as this quarter's 4% increase in shareholder equity demonstrates," concluded Beranek.

Three Months Ended June 30. Nine Months Ended June 30.

	June 30,			June 30,				
		2009		2008		2009		2008
Revenues	\$	7,160,039	\$	6,165,379	\$	18,325,930	\$	16,305,312
Cost of sales		4,475,573		4,057,560		11,809,104		10,982,458
Gross profit		2,684,466		2,107,819		6,516,826		5,322,854
Operating expenses								
Selling, general and administrative		2,142,074		1,897,625		5,637,002		5,041,336
Income from operations		542,392		210,194		879,824		281,518
Other income (expense)								
Interest income		34,764		49,920		83,758		217,011
Interest expense		(1,260)		(2,530)		(4,751)		(8,502)
Other income		48,243		13,681		75,818		43,082
	-	81,747		61,071		154,825		251,591
Income before income taxes		624,139		271,265		1,034,649		533,109
Income tax expense		37,119		22,371		99,093	-	70,948
Net income from continuing operations		587,020		248,894		935,556		462,161
Net income from discontinued operations		-		-		-		342,390
Net loss on disposal of assets								
of discontinued operations		-		-		-		(44,951)
Total income from discontinued operations	<u> </u>	-		-		-		297,439
Net income	\$	587,020	\$	248,894	\$	935,556	\$	759,600
Net income per share:								
Continuing operations	\$	.05	\$	.02	\$	.08	\$	.04
Discontinued operations	\$	.00	\$	.00	\$	.00	\$	.02
Basic and diluted	\$	.05	\$	.02	\$	.08	\$	.06
Weighted average shares outstanding:								
Basic		11,938,131		11,872,331		11,938,131		11,872,331
Diluted		11,945,419		11,872,331		12,945,419		11,872,331

	June 30, 2009			September 30, 2008		
Assets						
Current Assets						
Cash and cash equivalents	\$	3,769,843	\$	4,333,709		
Short-term investments		2,457,663		-		
Accounts receivable, net		3,075,809		2,533,447		
Inventories		1,547,788		2,088,769		
Other current assets		160,063		115,344		
Total current assets		11,011,166		9,071,269		
Property, plant and equipment, net		1,352,372		1,604,202		
Other Assets						
Long-term investments		2,566,000		3,143,941		
Goodwill		2,570,511		2,570,511		
Other		176,368		176,368		
Notes receivable		402,562		432,846		
Total other assets		5,715,441		6,323,666		
Total Assets	\$	18,078,979	\$	16,999,137		
Liabilities and Shareholders' Equity						
Current Liabilities						
Current maturities of long-term debt	\$	49,106	\$	62,126		
Accounts payable		1,712,155		1,849,633		
Accrued compensation		1,042,590		903,276		
Accrued expenses		73,037		301,859		
Total current liabilities		2,876,888		3,116,894		
Long-term debt, net of current maturities		-		33,081		
Deferred rent		89,817		89,641		
Deferred income taxes		233,897		166,904		
Total Liabilities		3,200,602		3,406,520		
Shareholders' Equity						
Undesignated shares, 4,999,500 authorized shares; no shares issued and outstanding		-		-		
Preferred stock, \$.01 par value; 500 shares;						
no shares outstanding		-		-		
Common stock, authorized 50,000,000, \$ .01 par value;						
11,938,131 shares issued and outstanding at June 30, 2009		110.201		110 201		
and September 30, 2008		119,381		119,381		
Additional paid-in capital		52,252,423		52,166,219		
Accumulated deficit		(37,493,427)		(38,428,983)		
Accumulated other comprehensive loss				(264,000)		
Total shareholders' equity		14,878,377		13,592,617		
Total Liabilities and Shareholders' Equity	\$	18,078,979	\$	16,999,137		

#### **About Clearfield**

Clearfield, Inc. (Nasdaq: CLFD) designs and manufactures the WaveSmart platform of powered optical signal products, including the WaveSmart PowerNode 1550 EDFA, and the FieldSmart Fiber Management Platform, which includes its latest generation FieldSmart Fiber Distribution System (FDS), FieldSmart Fiber Scalability Center (FSC) and FieldSmart Fiber Delivery Point (FDP) series. The FDS, FSC and FDP product lines support a wide range of panel configurations, densities, connectors and adapter options, and are offered alongside an assortment of passive optical components. Clearfield provides a complete line of fiber and copper assemblies for inside plant, outside plant and access networks.

Statements regarding Clearfield's anticipated performance are forward-looking and therefore involve risks and uncertainties, including but not limited to: the effect of the significant downturn in the U.S. economy on Clearfield's customers; the impact of the American Recovery and Reinvestment Act or any other legislation on customer demand and purchasing patterns; cyclical selling cycles; need to introduce new products and effectively compete against competitive products; dependence on third-party manufacturers; limited experience in manufacturing, reliance on key customers; rapid changes in technology; the negative effect of product defects; the need to protect its intellectual property; the impact on its financial results or stock price of its ability to use its deferred tax asset, consisting primarily of net operating loss carryforwards, to offset future taxable income; the valuation of its goodwill and the effect of its stock price, among other factors, on the evaluation of goodwill; and other factors set forth in Clearfield's filings with the Securities and Exchange Commission.

CONTACT: Clearfield, Inc. Cheryl Beranek, 763-476-6866 Chief Executive Officer and President Investor-relations@clfd.net