#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-QSB

X Quarterly report pursuant to Section 13 or 15(d) of the Securitie

s Exchange Act of

1934

For the quarterly period ended June 30, 1997 or

Transition report pursuant to Section 13 or  $15\,\mathrm{(d)}$  of the Securities Exchange Act 1934

For the transition period from t.o

Commission File Number 0-16106

APA Optics, Inc. (exact name of small business issuer as specified in its charter)

Minnesota 41-1347235 (State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization)

2950 N.E. 84th Lane, Blaine, Minnesota 55449 (Address of principal executive offices and zip code)

Issuer's telephone number, including area code: (612) 784-4995

Indicate whether the issuer (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the issuer was required to file such reports), and (2) has been subject to the filing requirement for the past 90 days.

Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class:

Outstanding at June 30, 1997 Common stock, par value \$.01 8,307,124

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PART 1, FINANCIAL INFORMATION

ITEM 1, FINANCIAL STATEMENTS

APA OPTICS, INC.
CONDENSED BALANCE SHEETS

ASSETS June 30 March 31

1997

1997

CURRENT ASSETS: (Unaudited)

(Audited)

Cash and short-term investments \$3,432,773

Accounts receivable 450,302 355,981  Inventories: Raw materials 18,639  Work-in-process 6 finished goods Prepaid expenses 17,932 27,408  Bond reserve funds 105,417 70,000  TOTAL CURRENT ASSETS 4,162,251 4,476,957  PROPERTY AND EQUIPMENT NET 2,423,886 2,107,755  OTHER ASSETS 2,792,465 5,9,378,602 8,9,419,398  LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES: Current portion of long-term space 117,896 158,021 46bt 158,021 46ct 158,021 46			\$3,875,20 5
Inventories:     Raw materials	Accounts receivable	450,302	
Work-in-process & finished goods       137,188       132,697         Prepaid expenses       17,932       27,408         Bond reserve funds       105,417       70,000         TOTAL CURRENT ASSETS       4,162,251       4,476,957         PROPERTY AND EQUIPMENT NET       2,423,886       2,107,755         OTHER ASSETS       2,792,465       2,834,686         \$9,378,602       \$9,419,398         LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES:       \$158,021         Current portion of long-term debt       \$158,021         Accounts payable       91,098       59,210         Accrued expenses       117,896       118,216         TOTAL CURRENT LIABILITIES       367,015       335,447         LONG-TERM DEBT       3,658,803       3,670,983         SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued          Common stock, \$.01 par value; 15,000,000       8306,624       83,071         15,000,000       8306,624       83,071         15,000,000       83,066       8,244,423         Retained earnings (deficit)       (2,943,455)       (2,914,52)         10       5,352,784       5,412,968		18,639	
### Prepaid expenses 17,932	· · · · · · · · · · · · · · · · · · ·	137,188	•
TOTAL CURRENT ASSETS 4,162,251 70,000  4,476,957  PROPERTY AND EQUIPMENT NET 2,423,886 2,107,755  OTHER ASSETS 2,792,465 2,834,686 \$9,378,602 59,419,398  LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES: Current portion of long-term debt 158,021 59,210  Accrued expenses 117,896 118,216  TOTAL CURRENT LIABILITIES 367,015 335,447  LONG-TERM DEBT 3,658,803 3,670,983  SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 68,306,624 issued 83,071  Paid-in capital 8,213,168 8,244,423  Retained earnings (deficit) (2,943,455) (2,914,52 1)  5,352,784 59,378,602 \$5,412,968	Prepaid expenses	·	
PROPERTY AND EQUIPMENT NET  2,423,886  2,107,755  OTHER ASSETS  2,792,465  2,834,686  59,378,602  2,834,686  59,419,398  LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES: Current portion of long-term \$ 158,021 \$ 8 8,021  Accounts payable  Accrued expenses  117,896  118,216  TOTAL CURRENT LIABILITIES  367,015  335,447  LONG-TERM DEBT  3,658,803  3,670,983  SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued   Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 6 8,306,624 issued  8,306,624 issued  83,071  Paid-in capital  8,213,168  8,244,423  Retained earnings (deficit)  5,352,784  \$9,378,602		·	70,000
OTHER ASSETS  2,792,465  \$9,378,602  LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES: Current portion of long-term debt Accounts payable Accrued expenses  117,896  TOTAL CURRENT LIABILITIES  TOTAL CURRENT LIABILITIES  367,015  335,447  LONG-TERM DEBT  3,658,803  SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued  Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 & 8,306,624 issued 83,071  Paid-in capital Retained earnings (deficit)  5,352,784 5,412,968 \$9,378,602	TOTAL CURRENT ASSETS	4,102,231	4,476,957
LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES: Current portion of long-term	PROPERTY AND EQUIPMENT NET	2,423,886	2,107,755
\$9,378,602 \$9,419,398  LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES: Current portion of long-term \$158,021 \$158,021 Accounts payable 91,098 Accrued expenses 117,896 118,216  TOTAL CURRENT LIABILITIES 367,015 335,447  LONG-TERM DEBT 3,658,803 3,670,983  SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued  Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 & 8,306,624 issued 83,071  Paid-in capital 8,213,168 Retained earnings (deficit) (2,943,455) (2,914,52 1)  5,352,784 5,412,968 \$9,378,602 \$	OTHER ASSETS	2,792,465	2,834,686
EQUITY CURRENT LIABILITIES: Current portion of long-term \$ 158,021 \$ 158,021 Accounts payable 91,098  Accrued expenses 117,896 118,216  TOTAL CURRENT LIABILITIES 367,015  LONG-TERM DEBT 3,658,803 3,670,983  SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued  Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 & 8,306,624 issued 83,071  Paid-in capital 8,213,168  Retained earnings (deficit) (2,943,455) (2,914,52 1) 5,352,784 5,412,968 \$9,378,602 \$		\$9,378,602	\$
Current portion of long-term debt Accounts payable 91,098  Accrued expenses 117,896  TOTAL CURRENT LIABILITIES 367,015  LONG-TERM DEBT 3,658,803  SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued  Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 & 8,306,624 issued 83,071  Paid-in capital 8,213,168  Retained earnings (deficit) (2,943,455) (2,914,52 1)  5,352,784  5,412,968  \$9,378,602	EQUITY		
Accrued expenses 117,896  TOTAL CURRENT LIABILITIES 367,015  LONG-TERM DEBT 3,658,803  SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued  Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 & 8,306,624 issued 83,071  Paid-in capital 8,213,168 Retained earnings (deficit) (2,943,455)  Retained earnings (deficit) 5,352,784 5,412,968 \$9,378,602	Current portion of long-term	\$ 158,021	
TOTAL CURRENT LIABILITIES  367,015  335,447  LONG-TERM DEBT  3,658,803  3,670,983  SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued   Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 & 8,306,624 issued  83,071  Paid-in capital  8,213,168  8,244,423  Retained earnings (deficit)  (2,943,455)  (2,914,52 1) 5,352,784  5,412,968 \$9,378,602	Accounts payable	91,098	59,210
LONG-TERM DEBT  3,658,803  SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued   Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 & 8,306,624 issued 83,071  83,066 Paid-in capital 8,213,168 8,244,423 Retained earnings (deficit) (2,943,455) (2,914,52) 1) 5,352,784 5,412,968 \$9,378,602	-		118,216
SHAREHOLDERS' EQUITY Undesignated shares; 5,000,00 shares authorized; none issued  Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 & 8,306,624 issued 83,071  Paid-in capital 8,213,168  Retained earnings (deficit) (2,943,455)  (2,914,52) 1) 5,352,784 5,412,968 \$9,378,602	TOTAL CURRENT LIABILITIES	367,015	335,447
Undesignated shares; 5,000,00 shares authorized; none issued  Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 & 8,306,624 issued 83,071 83,066  Paid-in capital 8,213,168 8,244,423  Retained earnings (deficit) (2,943,455) (2,914,52 1) 5,352,784 5,412,968 \$9,378,602	LONG-TERM DEBT	3,658,803	3,670,983
authorized; none issued  Common stock, \$.01 par value; 15,000,000 shares authorized; 8,307,124 & 8,306,624 issued 83,071 83,066 Paid-in capital 8,213,168 Retained earnings (deficit) (2,943,455)  (2,914,52 1) 5,352,784 5,412,968 \$9,378,602	Undesignated shares; 5,000,00		
15,000,000 shares authorized; 8,307,124 & 8,306,624 issued 83,071  83,066  Paid-in capital 8,213,168  Retained earnings (deficit) (2,943,455)  (2,914,52 1) 5,352,784  5,412,968 \$9,378,602			
8,306,624 issued 83,071 83,066  Paid-in capital 8,213,168 8,244,423  Retained earnings (deficit) (2,943,455) (2,914,52 1) 5,352,784 5,412,968 \$9,378,602	15,000,000	S.	
Paid-in capital 8,213,168 8,244,423 Retained earnings (deficit) (2,943,455) (2,914,52 1) 5,352,784 5,412,968	8,306,624		93 066
Retained earnings (deficit) (2,943,455) (2,914,52 1) 5,352,784 5,412,968 \$9,378,602 \$	Paid-in capital	8,213,168	
5,352,784 5,412,968 \$9,378,602 \$	Retained earnings (deficit)	(2,943,455)	
\$9,378,602 \$		5,352,784	
		\$9,378,602	\$

\*Derived from audited financial statements

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# APA OPTICS, INC. CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)

Three months ended June 30

1997 1996

REVENUES \$ 661,640 \$ 538,388

COSTS AND EXPENSES:
Cost of sales and services 534,059 356,740

Selling general & administrative Research & development		122,059 58,429 714,547		149,226 108,356 614,322
Gain/Loss from Operations:		(52,907)		(75,934)
INTEREST INCOME & EXPENSE:				
Interest Income		70,128		21,188
Interest Expense		(45,856)		(8,521)
INCOME (LOCC)		24,272		12,667
INCOME (LOSS) BEFORE INCOME TAXES		(28,635)		(63,267)
INCOME TAX EXPENSE		300		250
2				200
NET INCOME (LOSS) EARNINGS (LOSS) PER COMMON & COMMON EOUIVALENT	\$	(28,935)	\$	(63,517)
SHARE	\$		\$	
	(.00)		(.0	1)
WEIGHTED AVERAGE SHARES				
OUTSTANDING		306,932		00,784

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# APA OPTICS, INC. CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

Three Months Ended

June		
1997 1996 OPERATING ACTIVITIES Net income (loss)	\$	\$
Adjustments to reconcile net : net cash provided by operating activit: Depreciation and amortization	ies:	(63,517)
Changes in operating assets liabilities:	103,529 and	109,294
Accounts receivable  Inventories and	(94,321)	22,255
prepaid expenses  Accounts payable and accounts	(33,405)	(65,472)
Other	31,568	(1,322)
Net cash provided by (used in) operating activities	(1,543)	24,028
activities	(23,107)	25,266
INVESTING ACTIVITIES (Purchases) Sales of property equipment	and (395,660)	( 248,773)
Net cash (used in) investing activities	(395,660)	(248,773)
FINANCING ACTIVITIES Proceeds from the sale of comm		507.077
Long-term debt proceeds	625	527 <b>,</b> 077

Department of Lang Team Debt		3,6	59,362
Repayment of Long Term Debt	(12,180)		
Bond placement costs  Bond reserve funds		(27	7,182)
	(12,110)	(2,	112,139)
Net cash provided by (used in) financing activities	(23,665)	1	,797,118
Increase (decrease) in cash	(442,432)	1	,573,611
Cash at Beginning of Period	3,875,205	2	,256,309
Cash at End of Period	\$ 3,432,773	\$3,	829 <b>,</b> 920
Supplemental schedule of non-cash transactions: Land and corresponding deferred	\$	\$	250,000
revenue	250,000	Y	230,000

#### NOTE TO CONDENSED FINANCIAL STATEMENTS

 In the opinion of management, the information furnished reflects all adjustments which are necessary to a fair statement of the results of the interim periods presented. All adjustments were of a normal recurring nature. The results of any interim period are not necessarily indicative of results for the full year.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Results of Operations:

Revenues for the first quarter of fiscal 1998 ended June 30, 1997 were \$661,640, an increase of 23% from the first quarter of fiscal 1997 ended June 30, 1996. The increase in revenues can be attributed to government contracts work. Government contract revenues have increased after hiring additional research scientists in fiscal 1997. Production revenues are lower the first quarter of fiscal 1998 as compared to the first quarter of fiscal 1997.

For the first quarter of fiscal 1998, the Company is reporting a net loss of \$28,935 as compared to a net loss of \$63,517 in the first quarter of fiscal 1997. The Company's gross profit margin decreased to 19% for the first three months of fiscal 1998 from 34% for the first three months of fiscal 1997. The decrease in the gross profit margin is attributed to extra burden costs associated with the Aberdeen facility. At this time the Company is hiring people and purchasing equipment for the facility. The Company anticipates beginning production by the end of September 1997. Research and development costs have decreased to \$58,429 for the first three months of fiscal 1998 from \$108,356 for the first three months of fiscal 1997. The Company plans to continue to incur IR&D costs attributed to further development of the WDM receiver.

#### Liquidity and Capital Resources:

The Company's cash balance at June 30, 1997 is \$3,432,773 compared to \$3,875,205 at March 31, 1997. The Company's account receivable balance has increased to \$450,302 at June 30, 1997 compared to \$355,981 at March 31, 1997, primarily due to a slight delay in payment on government contracts. These payments were received early in the second quarter of fiscal 1998. The cash decrease can be attributed to payments on the building in Aberdeen, SD and purchases of equipment for the facility. The Company's cash balance will increase in the second quarter of fiscal 1998 following a draw on the South Dakota Bond funds, which will likely be paid out. in August of 1997. The Bond will reimburse the Company approximately \$1.6 million spent for

the facility using the Company's cash reserves. The debt has been on the Company's books for about one year, and the offsetting asset is on the balance sheet under "other assets".

Forward-looking statements contained herein are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Certain important factors, such as changes in production costs and construction delays, could cause results to differ materially from those anticipated by some of the statements contained in this report. Investors are cautioned that all forward-looking statements involve risks and uncertainty.

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PART II. OTHER INFORMATION

ITEM 1 . Not Applicable.

TTEM 2.

- (a.) Effective May 15, 1997, the Issuer extended the term of 300,000 outstanding Warrants due to expire on May 31, 1997, to November 30, 1997.
- (c.) On May 6, 1997, the Company issued 1,000 shares of Common Stock to a director upon exercise of an outstanding option. The exercise price of the option was \$3.50 per share, paid by \$625.00 in cash and \$2,875.00 by tendering to the Issuer 500 shares of Common Stock valued at \$5.75 per share. No underwriter or selling agent was used and no discounts or commissions were paid. The Issuer claims exemption for this transaction under Section 4(2) of the Securities Act of 1933 as a transaction not involving a public offering.

ITEMS 3 - 5. Not Applicable

ITEM 6. Exhibits and Reports on Form 8-K.

- (a) Exhibit 27: Financial Data Schedules
- (b) There were no reports on Form 8-K filed during the three months ended June 30, 1997.

Signatures

In accordance with the requirements of the Securities Exchange Act of 1934, the issuer has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

APA OPTICS, INC. 8/05/97 /s/ Anil K. Jain

Date

Anil K. Jain

President

Principal Executive Officer

Treasurer & Principal Financial

Officer

8/05/97

/s/ Randal J. Becker

Date

Randal J. Becker

Principal Accounting Officer

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